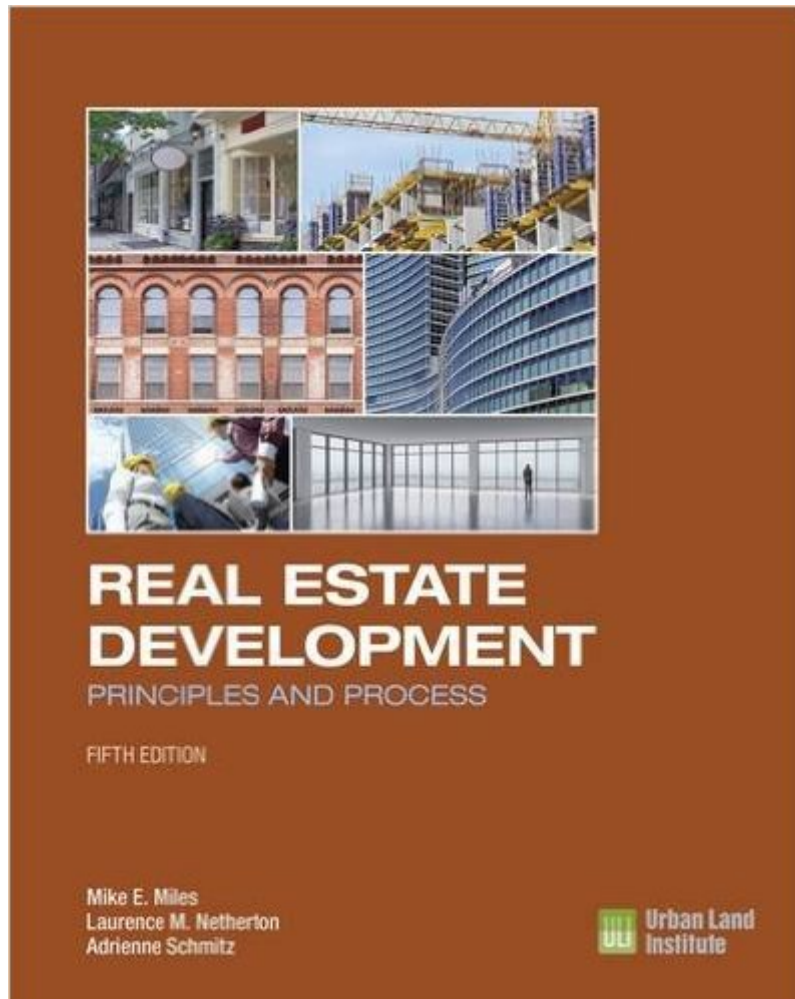


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# Real Estate Development - 5th Edition: Principles And Process



## Synopsis

Completely revised and updated, the fifth edition of this bestselling textbook covers each stage of the real estate development process, explaining the basics of idea conception, feasibility, planning, financing, market analysis, contract negotiation, construction, marketing, and asset management. This new edition has been revised to include new topics such as sustainability, green building, and how development financing has changed since the Great Recession. It includes all-new examples, case studies, and photographs. The text is intended for university students in schools of business, planning, architecture, engineering, and law. It is also a useful beginning point for those shifting careers, either into development or between roles in development.

## Book Information

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Average Customer Review: 4.2 out of 5 stars [See all reviews](#) (4 customer reviews)

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## Customer Reviews

This book from the Urban Land Institute is one of the best ones I've seen that really touches on all aspects of real estate development. The finance sections were particularly helpful for someone with no formal finance training or education (such as myself).

The material is written in a "down to earth" or "plain english" format - making for a much easier read and quicker grasp of the concepts. Each chapter contains key term lists and review questions.

After reading that the book was revised because of green development, I was extremely disappointed on how little there was about the specific subject. It is a good basic book but the revision was over-hyped. I could have saved a lot of money. I would only recommend this for

beginners.

Great Book

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